



Leading eCommerce sustainable deliveries in Europe.

The most advanced tech-enabled delivery solution ensuring the best-in-class sustainable delivery experience.

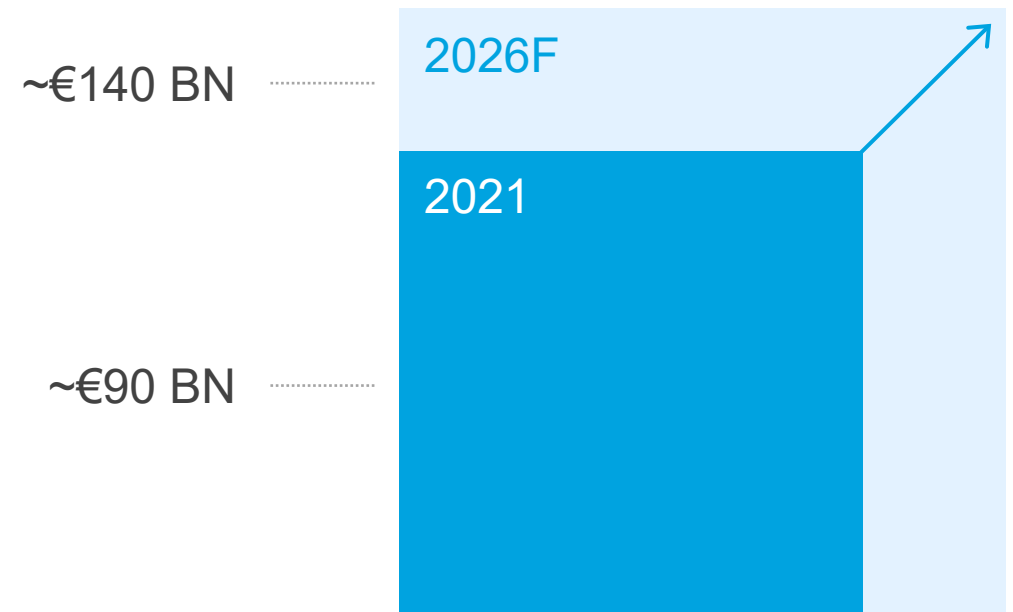


Our 5-year vision

Lead **sustainable
ecommerce** deliveries
in Europe

Huge opportunity in a large and fast-growing market

European parcel delivery market¹ value



Source: Euromonitor; Paack analysis

Parcel market growth driven by **accelerated transition to retail e-commerce** due to COVID-19

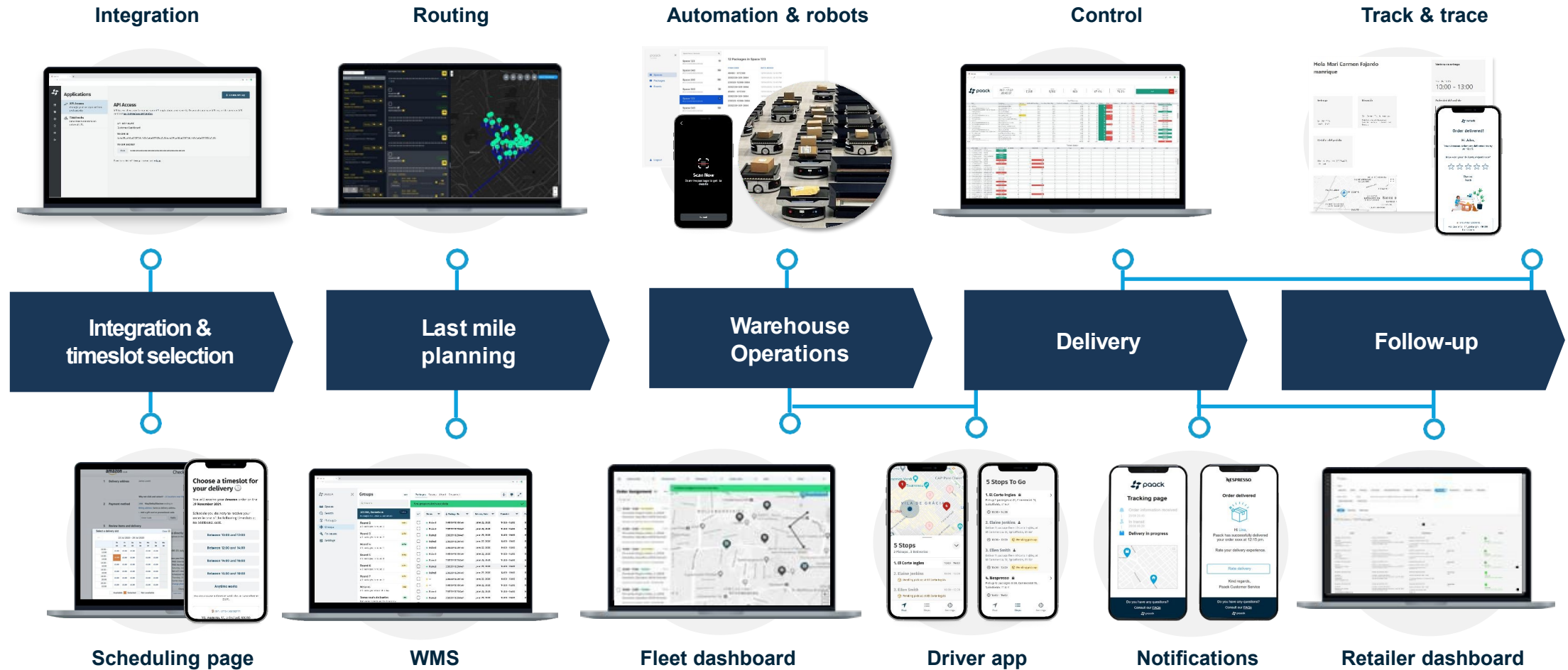
(1): European domestic, intra-European and international parcels, including B2B, B2C, C2X and excluding adjacent services e.g., mail, pallet distribution, freight forwarding

Our mission

Build the most advanced
tech delivery platform in
order to ensure the best-in-
class sustainable delivery
experience

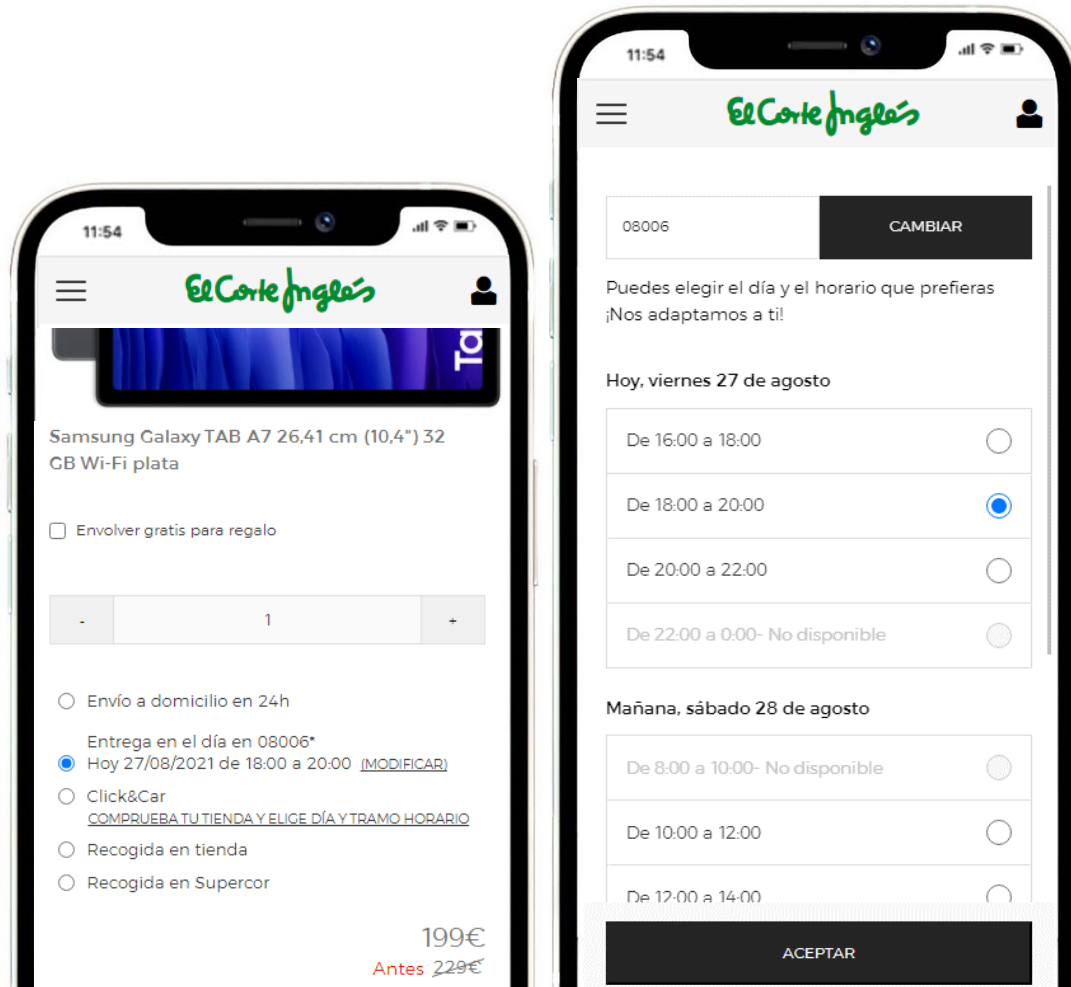


A product ecosystem providing the ultimate delivery experience and technological integration with clients

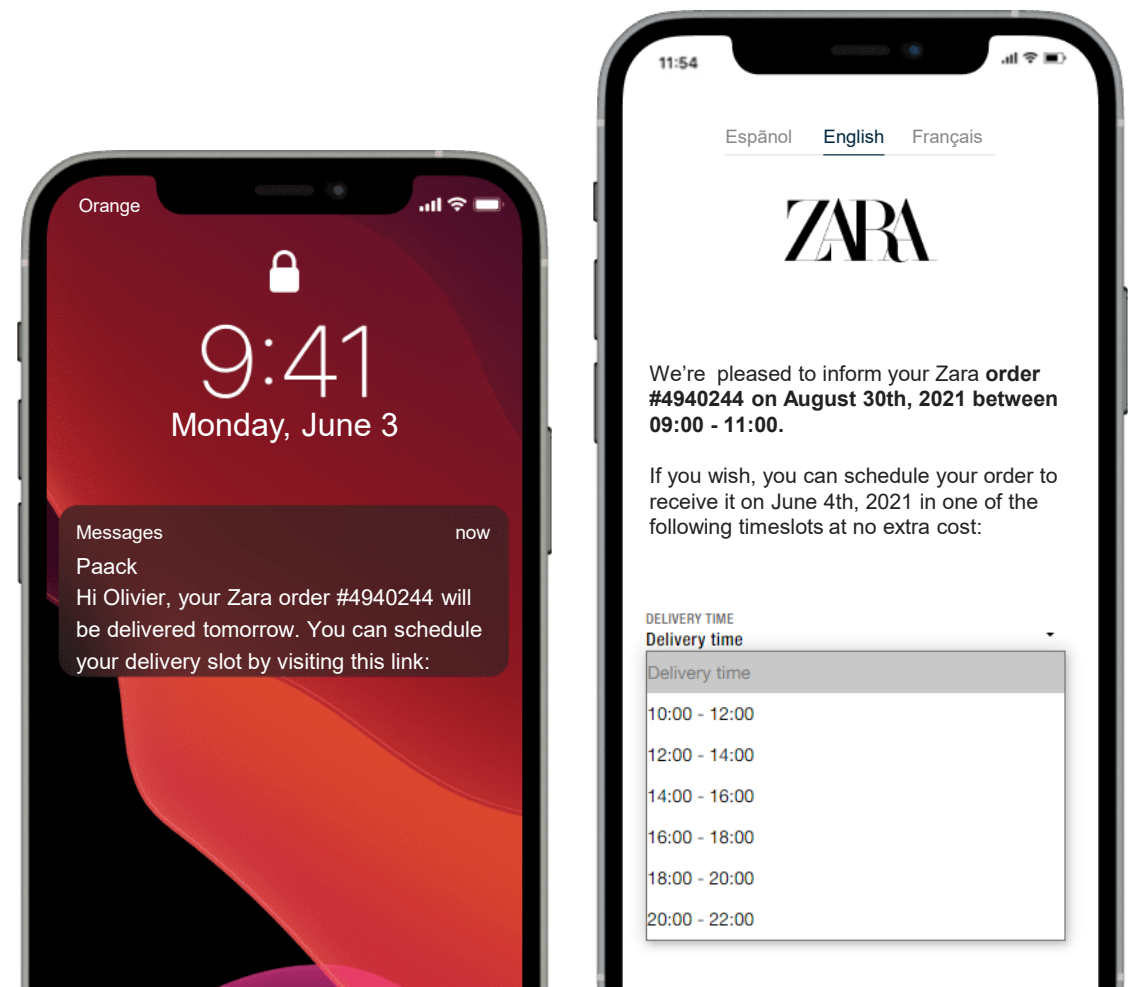


The best delivery experience in the market...

Customer can select a time slot as part of the checkout process



...or after receiving an email or SMS



...at an affordable cost



[Link to video](#)

Paack has created a diversified solution tailored to today's needs

Portfolio of services aligned with speed and convenience demand

1 Convenience

01

Next-day

Buy it today,
get it tomorrow

Your customers can
choose a delivery window
at their convenience.

We collect from your point
of sale or warehouse.

02

Preferred-day

Buy it today,
get it whenever
you want

Your customers can
choose a delivery window
at their convenience.

We collect from your point
of sale or warehouse.

03

Same-day

Buy it in the
morning, get it in
the evening

We collect from
your point of
sale or
warehouse by midday.

Only available in
the main cities.

04

Instant

Buy it
now, get it
now

Instant delivery service (2h or less from
purchase).

Paack collect from your
point of sale.

Trusted by the Best

Paack has + 100 clients in a variety of sectors

FASHION



DO IT YOURSELF



SPORTS



DEPARTMENT STORES



ELECTRONICS



PET FOOD



OTHER



Exclusive partner
for **Amazon** scheduled deliveries

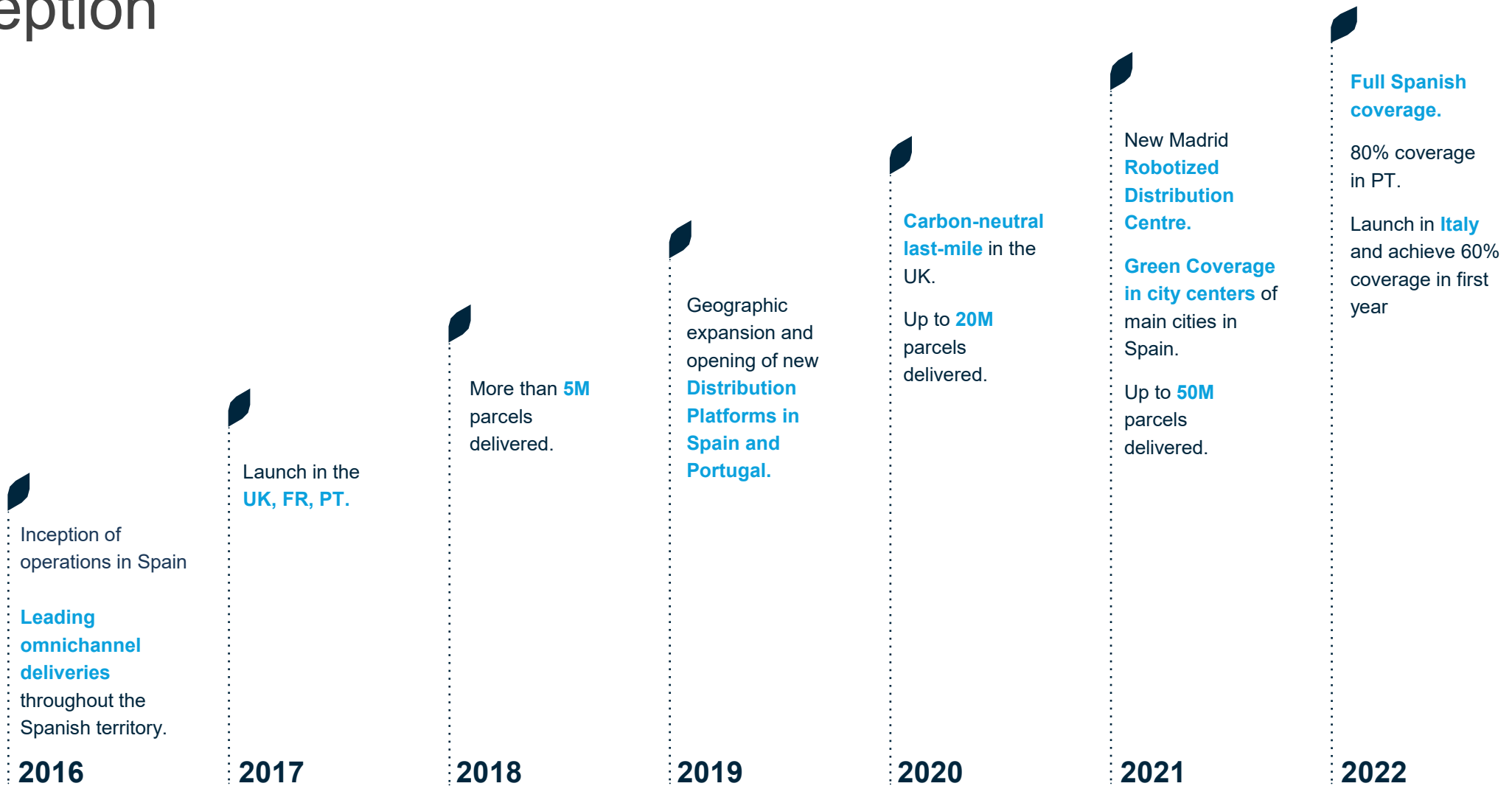
“ Paack has been the fastest, most agile carrier we've ever worked with and an example for how the industry needs to evolve ”

Head Of Delivery UK,
Nespresso

“ Paack is here to stay, companies like Paack are proving that deliveries can have higher standards. ”

Head Of Supply Chain & CE,
Colvin

Paack has achieved transformational milestones since its inception



Paack operates an asset light distribution model

Strong and wide network, with a partnership scheme that align interests



Associated trucks collect parcels at the retailer's warehouse



Packages are consolidated at our leased distribution centres and transported to different cities



Parcels are processed at our delivery stations in major cities



Professional, dedicated drivers employed by our partners make the deliveries

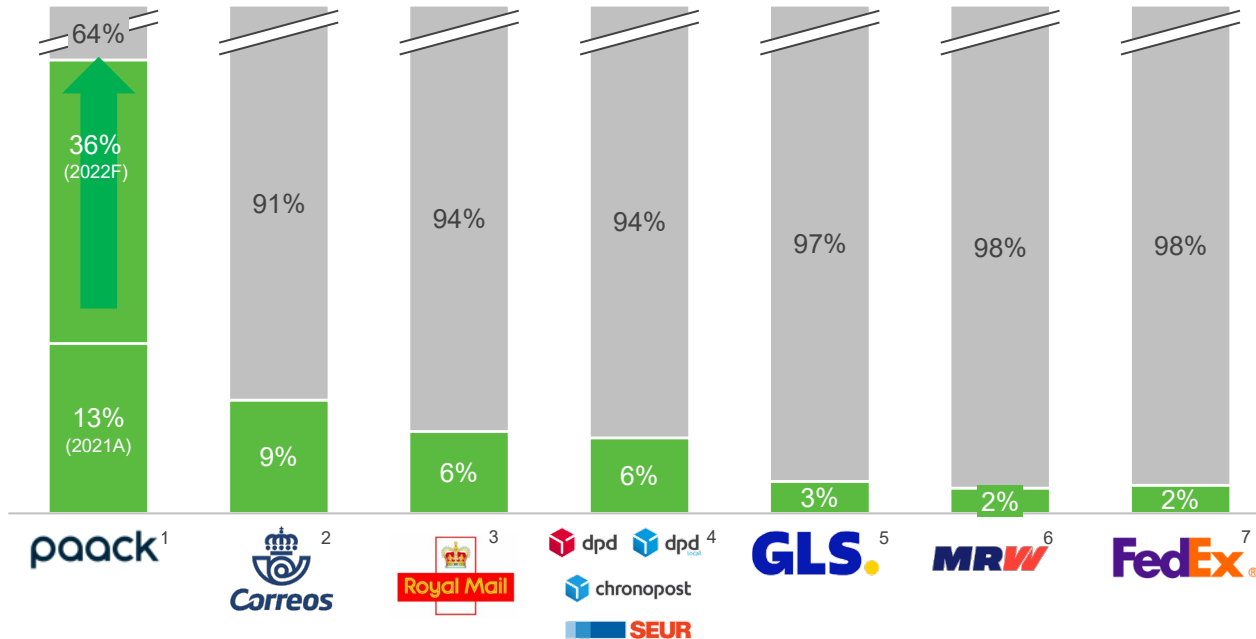
Ahead of incumbents in efforts to decarbonize the last mile

Paack is the only major logistics provider aiming to completely decarbonise its operations before 2030

2 Sustainability

Proportion of total fleet comprising vehicles using sustainable fuel

Percent



Paack has a holistic approach to environmental impact. Paack is investing in helping fleets transition to electric vehicles, and supporting infrastructure in warehouses

100%

Fully-electric vehicles in UK 2022

14


































Major cities in Spain with fully-electric deliveries in 2022

1. Based on proportion of zero-emission deliveries
 2. Based on 1,297 electric vehicles of a fleet of 15,084 (source)
 3. Based on 3,300 EVs of a fleet of 50,800 (source)
 4. Based on proportion of fleet using LPG or electric vehicles in 2019 (source, p7)

5. Based on estimate of 1,000 e-vans from a fleet of 41,000 (source)
 6. Based on 5 year target of 5% "alternative energy" fleet set in 2020 (source, p33)
 7. Based on 4,031 alternative fuel vehicles vs. 180,000+ vehicles in 2019 (source, p69)

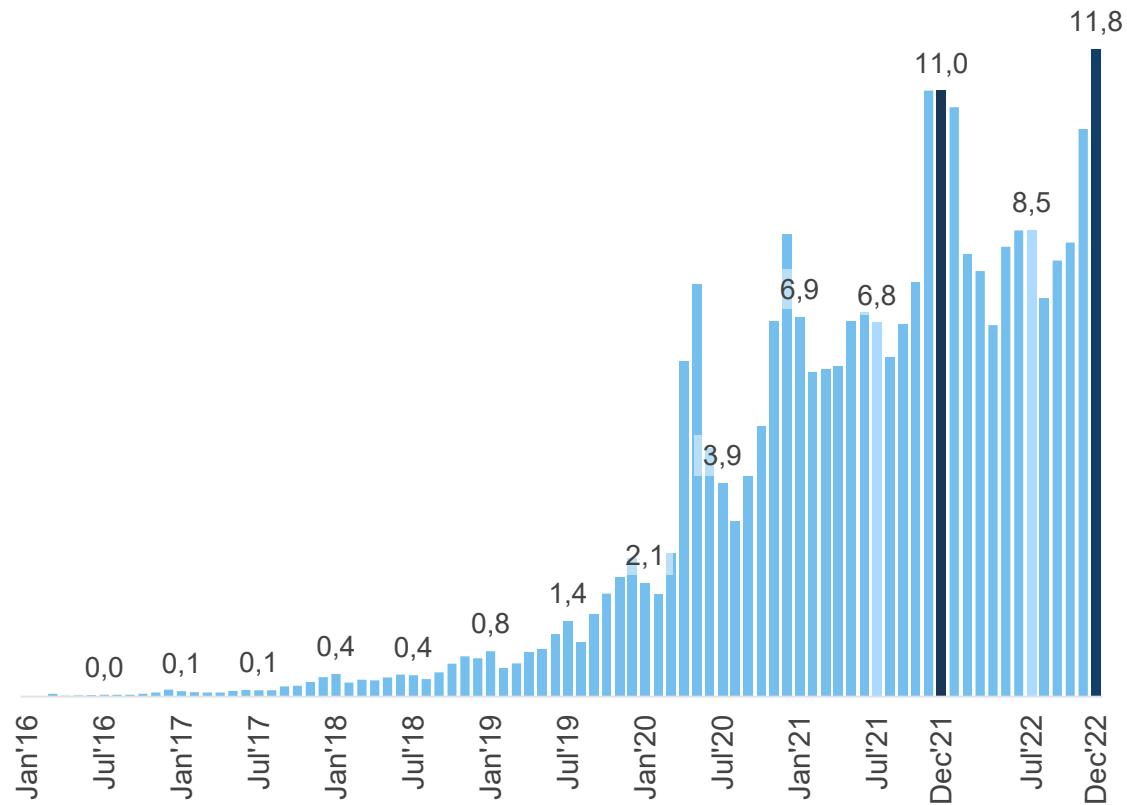
Customers rate our service as excellent

3 Customer experience

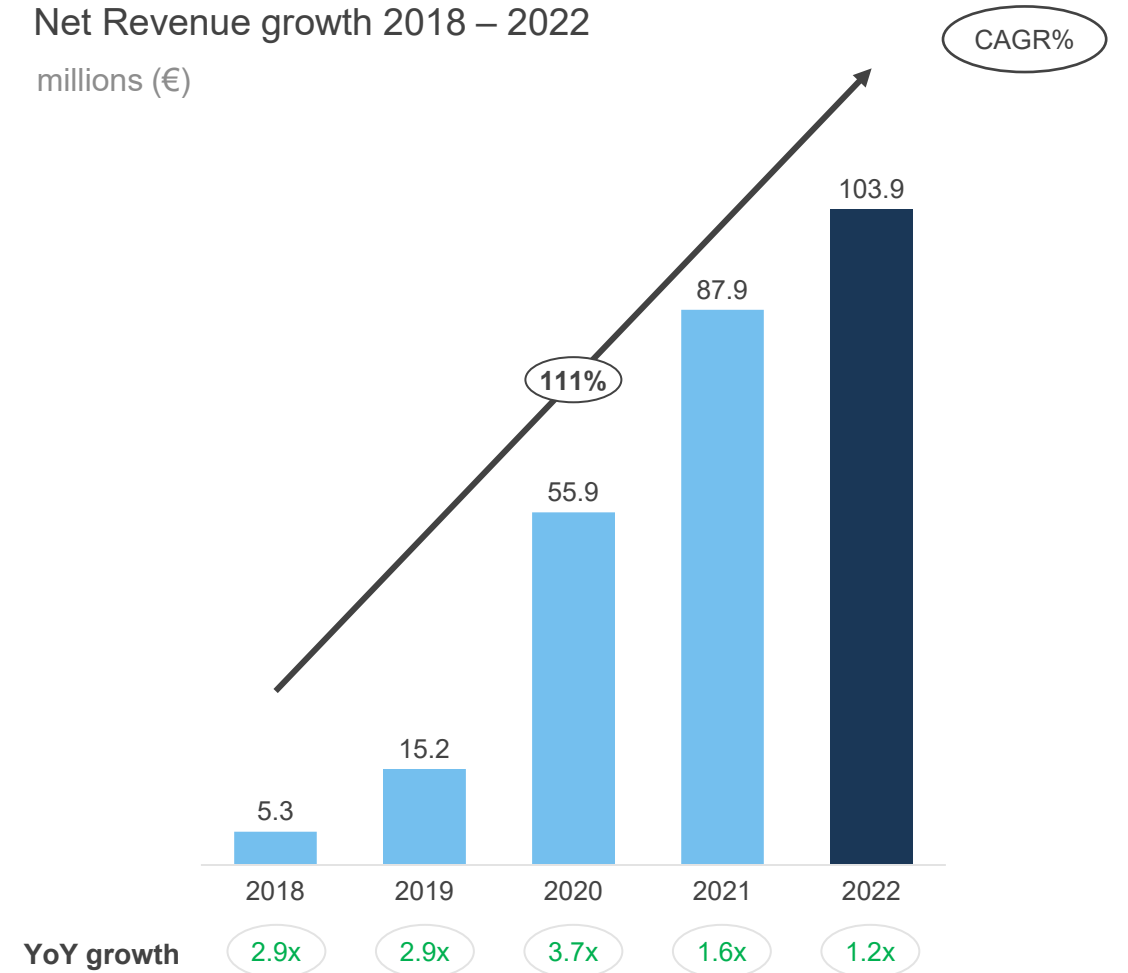
 Trustpilot			 Trustpilot			 Trustpilot		
		4.4			4.4			4.4
		1.2			4.5			4.0
		1.3			3.8			3.5
		1.5			3.8			3.8
		1.2			3.5			2.8

Track history of strong revenue growth

Monthly Net Revenue growth since inception
millions (€)



Net Revenue growth 2018 – 2022
millions (€)





paack



4695 LSS

100% Eléctrico

paack

paack



9524 LSN

100% Eléctrico

paack



4686 LSS

100% Eléctrico

paack



0412 LSN

100% Eléctrico

PROTECCIÓN ANTIRAYOS