## **Strengthening Sustainability to Continue Enhancing Performance**

### 32° Fórum del Auditor/a July 7, 2022

GRIFOLS

### Since 1909, Dedicated to Developing Innovative Healthcare

Over 110 Years of Commitment to Healthcare

Grifols is a global growth healthcare company with more than 110 years of legacy dedicated to improving the health and well-being of people around the world.

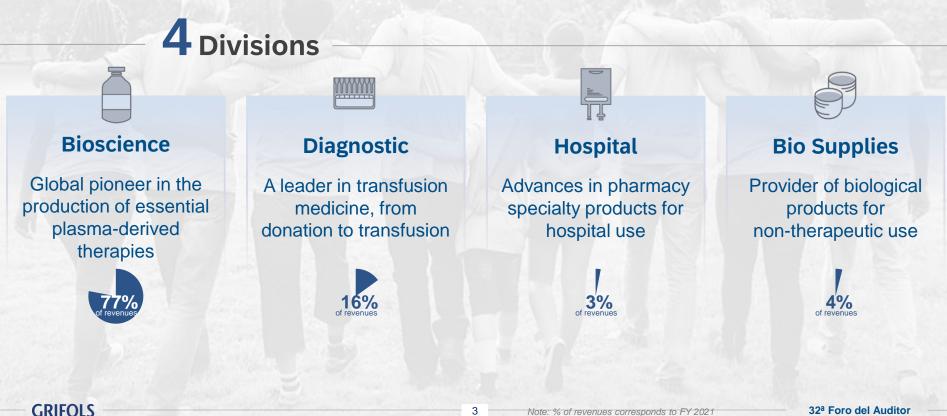
Supported by revenues of EUR 5bn and a market capitalization of EUR 11bn<sup>1</sup>, Grifols Bioscience, Diagnostic and Bio Supplies divisions develop, produce and market innovative products and services.



<sup>1</sup> Market capitalization at July 1, 2022. Source: Bloomberg

### **Dedicated to Improving People's Health and Well-being...**

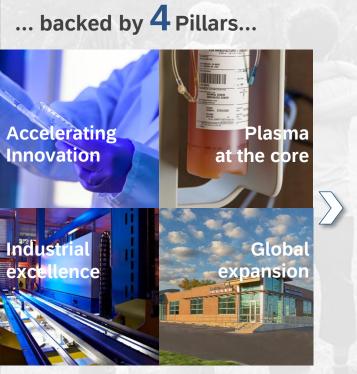
A Business Model Embracing a Sustainable Approach



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Note: % of revenues corresponds to FY 2021

### ... And Driven by Our Transformational Strategy



### that are SHAPING Grifols...

**Leading player** in the **global plasma market** with strong position in U.S. and diversified revenue base

Strengthening **global presence** in China through SRAAS strategic alliance, Europe, Middle East and Africa, and Canada

Global large collection network of **+360 plasma centers** and third-party supply agreements

Enough fractionation/purification capacity to satisfy demand

Reinforced pipeline to deliver a risk-value balanced portfolio: opportunities to develop **new proteins** and benefit from **new indications** for current products

### **1** Our journey through Sustainability

**2** How Grifols' Sustainability Ambition sets our Sustainability Plan, Goals and KPIs

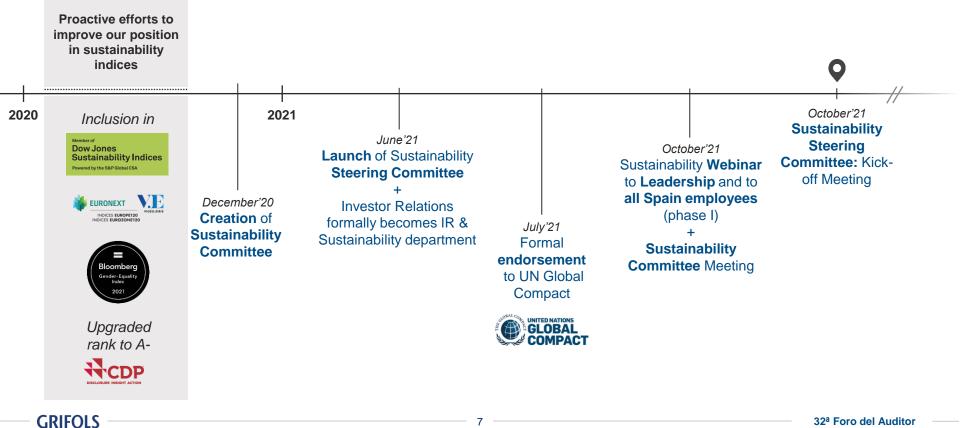
## **Past Efforts on Sustainability**

**Striving for Improvement Since 2016** 



Inclusion in the

### ... Lead to Where Grifols Is Standing Today... **All Efforts Pay Off**



#### 1 **Our journey through Sustainability**

How Grifols' Sustainability Ambition sets our Sustainability Plan, Goals and KPIs 2



# How Grifols' Sustainability Ambition and Commitment with SDGs Set our Sustainability Goals and KPIs



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## **Our Ambition**

Grifols' Sustainability Ambition unveils our aim to continue building a sustainable business model that creates value for all our stakeholders today and for future generations. We strive to make a positive impact in the lives of our donors, patients and employees, serving society and our planet sustainably and ethically, while driving our pioneering spirit to lead in scientific progress and plasma-derived developments that ultimately offer patients an enhanced quality of life.

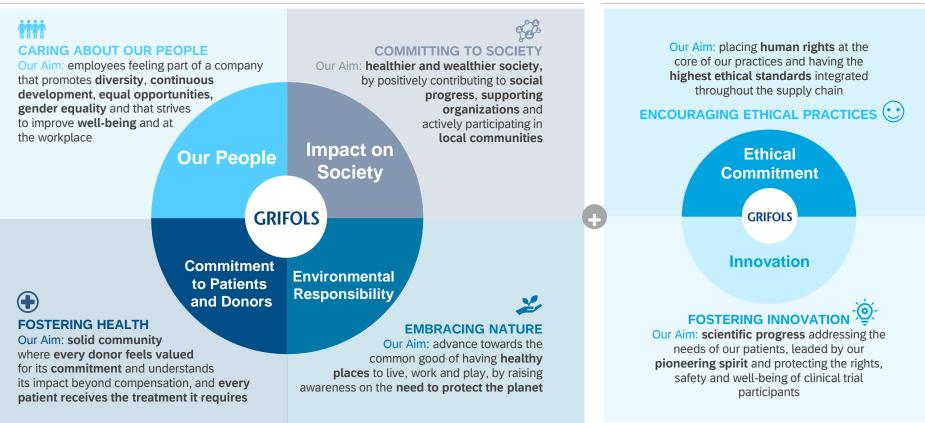
Our Ambition is mirrored in our Sustainability Master Plan, which addresses 4 main pillars and 2 transversal pillars: our People, Commitment to Patients and Donors, Impact on Society, Environmental Responsibility, Ethical Commitment and Innovation. These pillars tackle critical global challenges facing humanity, including global health equity, gender equality, access to high-quality education, decent work opportunities and the fight against climate change. And here is where Grifols' Contribution to the 2030 Sustainable Development Goals (SDGs) comes into play, which sets the roadmap for the next years.

While these Goals set a path for the upcoming years, we know it does not end here, as new issues will come to light. Guided by our Ambition, in Grifols we are more than ready to leverage our leadership and expertise in the industry to meet the needs of the moment, strengthening our resilience and amplifying our impact on society. We will continue to build on Grifols' more than 100 years of history of making progress towards sustainability.

## **Our Sustainability Plan Grounded in 6 Pillars...**

Main Pillars

Transversal Pillars



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## **Alignment with the SDGs**

Identifying and Prioritizing

SDGs on which Grifols makes the greatest impact



### **Alignment with the SDGs**

30 UN Sustainable Development Goals for 2030

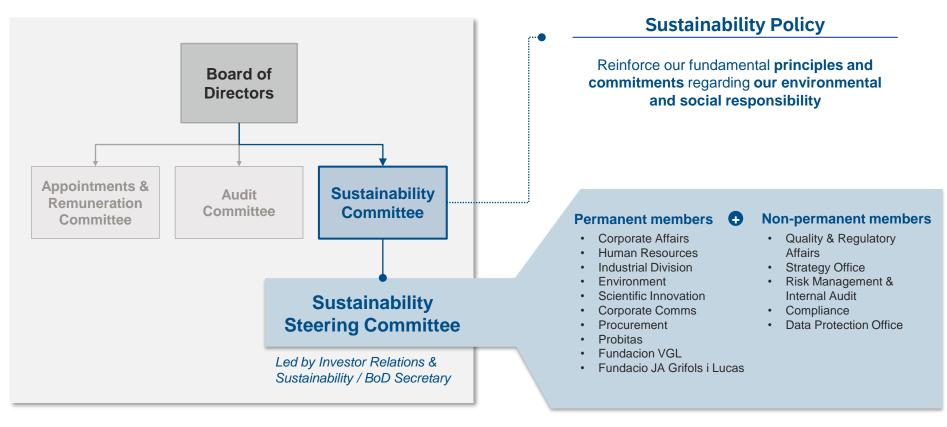
7 key SDGs prioritized in order to establish 30 Goals for 2030



### Leveraging on the "Sustainability Momentum" to...

Human Resources	Supply Chain	Plasma / Donors	Social Action
<ul> <li>Attract and retain more talent</li> <li>More diverse, equal and inclusive global workforce to enrich decision making-process and results</li> <li>Factoring transcendental motivations beyond pure financial compensation</li> </ul>	<ul> <li>Strengthen and set a more reliable supply chain</li> <li>Move from a "pure" supplier-customer commercial relationship towards a partnership to better integrate the supply chain and ensure ethical standards compliance</li> </ul>	<ul> <li>Further deepen in the donors' figure and the social value behind them, which goes beyond a pure financial compensation</li> <li>Continue to promote donor and patient engagement and advocacy</li> </ul>	• Ensure Grifols social commitment is aligned with Grifols' mission while it is broad enough to adapt to new challenges
Reputation	Environment Risk	Innovation	Stakeholders engagement
<ul> <li>Enhancing our reputation: Our sustainability positioning matters!</li> </ul>	<ul> <li>Minimizing any potential environmental impact, including water scarcity</li> <li>Integrate environmental management throughout the entire value chain</li> </ul>	<ul> <li>Innovation is a pillar of our sustainable business model</li> <li>Engage in more product and process innovations considering social and environmental issues to better address needs</li> </ul>	<ul> <li>Greater range of stakeholder engagement practices</li> <li>Attract new investors</li> </ul>
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### **Bolstering Governance to Continue Enhancing Performance** Defining Roles and Responsibilities



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